

REAL ESTATE (AS DEGREE S0512)

Business Division

This program prepares students for employment following graduation. Students wishing a bachelor's degree (transfer program) should consult with a counselor or advisor to discuss transferability of courses. The requirements for a degree in real estate include the eight classes needed prior to applying to take the Real Estate Broker License Exam as well as several additional classes designed to strengthen the skills needed to succeed in a career in real estate.

This degree requires the completion of General Education coursework plus the following:

Required Courses

Course Prefix	Course Name	Units
BUSR 50	Real Estate Principles	3
BUSR 51	Legal Aspects of Real Estate	3
BUSR 52	Real Estate Practice	3
BUSR 53	Real Estate Finance	3
BUSR 55	Real Estate Economics	3
or BUSA 11	Fundamentals of Accounting	
BUSR 81	Appraisal: Principles and Procedures	3.5
CISB 15	Microcomputer Applications	3.5
Required Electives		
Choose three of the following		9
BUSL 18	Business Law	
BUSR 59	Real Estate Property Management	
BUSR 60	Real Estate Investment Planning	
BUSR 62	Mortgage Loan Brokering and Lending	
BUSR 76	Escrow Procedures I	
BUSR 40	Landlord-Tenant Law	
Total Units		31

Real Estate Website (<https://www.mtsac.edu/realestate/>)

Program Learning Outcomes

Upon successful completion of this program, a student will:

- Have the requisite knowledge to pass both the California Real Estate Sales and Broker's Exams.
- Meet or exceed the state average for success or passage on the state licensing exam.

Review [Student Learning Outcomes \(SLOs\)](#) for this program.

Looking for guidance? A counselor can help. This Guided Pathways for Success (GPS) is a suggested sequence of coursework needed for program completion. It is not an official educational plan. Schedule an appointment (<https://esars2012.mtsac.edu/appointments/counseling/eSARS.asp?WCI=Init&WCE=Settings>) with a counselor or advisor as soon as possible to create an individualized Mountie Academic Plan (MAP) specific to your goals and needs.

Course	Title	Units
Fall Term 1		
BUSR 50	Real Estate Principles	3

BUSR 52	Real Estate Practice	3
ENGL 1A	Freshman Composition	4
Certificate: Real Estate E0342 ²		
BUSR 60, 62 40 offered only in Spring term ⁰		
BUSR 59 offered only in Fall term ⁹		
Units		10
Winter Term 1		
SPCH 1A	Public Speaking	4
Units		4
Spring Term 1		
BUSR 51	Legal Aspects of Real Estate	3
BUSR 53	Real Estate Finance	3
AA/S KINES	Phys Ed (KIN) Activity Course	1
AA/S MATH	Meet AA/AS Math Comptcy Req	5
Units		12
Summer Term 1		
AA/S BEHAV	Area D-2 Elective Course	3
AA/S ARTS	Area C-1 Arts Course	3
Units		6
Fall Term 2		
BUSR 81	Appraisal: Principles and Procedures	3.5
AA/S HUM	Area C-2 Humanities Course	3
Certificate; Real Estate Broker N0638 ⁸		
Submit petition to Admissions Records		Submit petition to Admissions Records
Units		6.5
Winter Term 2		
CISB 15	Microcomputer Applications	3.5
Units		3.5
Spring Term 2		
AA/S SCNCE	Area B-1 or B-2 Science Course	3
AA/S USHIS	Area D-1 Hist/Pol Sc Course	3
AA/S LIFE	Area E Lifelong Undrstg Course	3
Real Estate, AS S0512 ²		
Submit petition to Admissions Records		Submit petition to Admissions Records
Units		9
Total Units		51