

REAL ESTATE, AS

Business Division

Degree S0512

This program prepares students for employment following graduation. Students wishing a bachelor's degree (transfer program) should consult with a counselor or advisor to discuss transferability of courses. The requirements for a degree in real estate include the eight classes needed prior to applying to take the Real Estate Broker License Exam as well as several additional classes designed to strengthen the skills needed to succeed in a career in real estate.

This degree requires the completion of General Education coursework plus the following:

Required Courses

Course Prefix	Course Name	Units
BUSR 50	Real Estate Principles	3
BUSR 51	Legal Aspects of Real Estate	3
BUSR 52	Real Estate Practice	3
BUSR 53	Real Estate Finance	3
BUSR 55	Real Estate Economics	3
or BUSA 11	Fundamentals of Accounting	
BUSR 81	Appraisal: Principles and Procedures	3.5
CISB 15	Microcomputer Applications	3.5
Required Electives		
Choose three of the following		9
BUSR 59	Real Estate Property Management	
BUSR 60	Real Estate Investment Planning	
BUSR 62	Mortgage Loan Brokering and Lending	
BUSR 76	Escrow Procedures I	
BUSR 40	Landlord-Tenant Law	
BUSL 18	Business Law	
BUSL 18H	Business Law - Honors	
Total Units		31

Real (<http://www.mtsac.edu/realestate>)Estate Website (<http://www.mtsac.edu/realestate>)

Program Learning Outcomes

Upon successful completion of this program, a student will:

- Have the requisite knowledge to pass both the California Real Estate Sales and Broker's Exams.
- Meet or exceed the state average for success or passage on the state licensing exam.

Review Student Learning Outcomes (SLOs) (<http://www.mtsac.edu/instruction/outcomes/sloinfo.html>)for this program.