

BUSINESS: INTERNATIONAL - LEVEL III (CERTIFICATE N0472)

Business Division Certificate N0472

Upon completion of the Business: International Level III Certificate, students will have acquired the specific skills needed to successfully complete international business transactions. Students will gain a practical, hands-on perspective of how to compete in a global system of conflicting laws, regulations, and requirements.

Required Courses

Course Prefix	Course Name	Units
Completion of the Business: International - Level I coursework		
	PLUS	9
Completion of the Business: International - Level II coursework		
	PLUS	10
Completion of the Business: International - Level III coursework		
		9
Total Units		28

Course Prefix	Course Name	Units
Business: International - Level I Coursework		
BUSM 20	Principles of Business	3
BUSM 51	Principles of International Business	3
BUSS 36	Principles of Marketing	3
Total Units		9

Course Prefix	Course Name	Units
Business: International - Level II Coursework		
BUSM 61	Business Organization and Management	3
BUSM 66	Small Business Management	3
Choose one from the following:		
CHIN 1	Elementary Chinese	4
FRCH 1	Elementary French	
GERM 1	Elementary German	
ITAL 1	Elementary Italian	
JAPN 1	Elementary Japanese	
KORE 1	Elementary Korean	
SPAN 1	Elementary Spanish	
SPAN 1S	Spanish for the Spanish Speaking	
Total Units		10

Course Prefix	Course Name	Units
Business: International - Level III Coursework		
BUSM 50	World Culture: A Business Perspective	3
BUSM 52	Principles of Exporting and Importing	3
BUSM 53	Supply Chain Management	3
Total Units		9

Special Information

Students receiving financial aid need to declare the Level III Certificate as their goal to meet Financial Aid requirements.

Business Management Website (<http://www.mtsac.edu/management/>)

Program Learning Outcomes

Upon successful completion of this program, a student will be able to:

- Explain how a small business can prepare to conduct export operations.
- Define key international trade documentation requirements.
- Describe types of international trade transportation intermediaries.

Review [Student Learning Outcomes \(SLOs\)](#) for this program.

This Guided Pathways for Success (GPS) is a suggested sequence of coursework needed for program completion. It is not an official educational plan. Schedule an appointment (<https://esars2012.mtsac.edu/appointments/counseling/eSARS.asp?WCI=Init&WCE=Settings>) with a counselor or advisor as soon as possible to create an individualized Mountie Academic Plan (MAP) specific to your goals and needs.

Looking for guidance? A counselor can help.

Course	Title	Units
Fall Term 1		
BUSM 20	Principles of Business	3
BUSM 51	Principles of International Business	3
BUSS 36	Principles of Marketing	3
Certificate: Business International L1 E0527 ⁷		
Submit petition to Admissions Records		Submit petition to Admissions Records
Units		9
Spring Term 1		
BUSM 61	Business Organization and Management	3
BUSM 66	Small Business Management	3
Certificate: Business International L2 N0471 ¹		
Submit petition to Admissions Records		Submit petition to Admissions Records
Units		6
Fall Term 2		
BUSM 52	Principles of Exporting and Importing	3
BUSM 50	World Culture: A Business Perspective	3
BUSL 20		3
BUSL 20 pending deactivation; Complete BUSM 53 ³		
Variance needed-contact Business Dept. Chair		Variance needed-contact Business Dept. Chair
Certificate: Business International L3 N0472 ²		
Submit petition to Admissions Records		Submit petition to Admissions Records
Units		9
Total Units		24