

# BUSINESS: INTERNATIONAL - LEVEL III (CERTIFICATE N0472)

## Business Division Certificate N0472

Upon completion of the Business: International Level III Certificate, students will have acquired the specific skills needed to successfully complete international business transactions. Students will gain a practical, hands-on perspective of how to compete in a global system of conflicting laws, regulations, and requirements.

## Required Courses

Course Prefix	Course Name	Units
	Completion of the Business: International - Level I coursework	9
	PLUS	
	Completion of the Business: International - Level II coursework	10
	PLUS	
	Completion of the Business: International - Level III coursework	9
	Total Units	28

Course Prefix	Course Name	Units
<b>Business: International - Level I Coursework</b>		
BUSM 20	Principles of Business	3
BUSM 51	Principles of International Business	3
BUSS 36	Principles of Marketing	3
	Total Units	9

Course Prefix	Course Name	Units
<b>Business: International - Level II Coursework</b>		
BUSM 61	Business Organization and Management	3
BUSM 66	Small Business Management	3
	Choose one from the following:	4
CHIN 1	Elementary Chinese	
FRCH 1	Elementary French	
GERM 1	Elementary German	
ITAL 1	Elementary Italian	
JAPN 1	Elementary Japanese	
SPAN 1	Elementary Spanish	
	Total Units	10

Course Prefix	Course Name	Units
<b>Business: International - Level III Coursework</b>		
BUSL 20	International Business Law	3
BUSM 50	World Culture: A Business Perspective	3
BUSM 52	Principles of Exporting and Importing	3
	Total Units	9

## Recommended Electives

Course Prefix	Course Name	Units
BUSM 81	Work Experience in Business	1-4
BUSM 85	Special Issues in Business	2
BUSS 85	Special Issues in Marketing	2

## Special Information

Students receiving financial aid need to declare the Level III Certificate as their goal to meet Financial Aid requirements.

Business Management Website (<http://www.mtsac.edu/management/>)

Guided Pathways of Study Suggested Course Sequence (<https://www.mtsac.edu/guided-pathways/pathway-results.html?pthwyvar=N0472&desc=Business%3A+International%2C+Certificate+Level+III+%28I-III%29%2C+N0472>)

## Program Learning Outcomes

*Upon successful completion of this program, a student will be able to:*

- Explain how a small business can prepare to conduct export operations.
- Define key international trade documentation requirements.
- Describe types of international trade transportation intermediaries.

Review Student Learning Outcomes (SLOs) (<http://www.mtsac.edu/instruction/outcomes/sloinfo.html>) for this program.